

JMS

THE JOSEPH M. STERN CO.

1968 E. 66th Street - Cleveland, OH 44103

(216) 391-2525 * Fax (216) 361-7400

Email: raffia@jstern.com

1-Jul-08

**Importers of Madagascar Raffia and Raffia Products Since 1915
Including Forget-Me-Not Raffia and Forevergreen Display Grass**

Untreated Raffia

Bales	Color	ID	Package	\$/Unit
Curly	Natural	B5	220-lb	Per Bale
(E. Coast)	25 or 50-lb Ctns	B6	12-oz Hank	Per Pound

Curly	Packages	36/Carton		
	Natural	U12CU	12-oz Bag	Per Bag
	Natural	U6CU	6-oz Bag	Per Bag

		ID	Package	\$/Unit
Extra Fancy	Natural	B1	220-lb	Per Bale
(W. Coast)	25 or 50-lb Ctns	B2	2-lb Hank	Per Pound

Bulk	Color	25-lb Cartons		
	Black	UBBL	2-lb Hank	Per Pound
	Cerise	UBCE	2-lb Hank	Per Pound
	Emerald Green	UBEG	2-lb Hank	Per Pound
	Hunter Green	UBHG	2-lb Hank	Per Pound
	Seafoam Green	UBSG	2-lb Hank	Per Pound
	Garden Green	UBGG	2-lb Hank	Per Pound
	Olive Green	UBOG	2-lb Hank	Per Pound
	Camo Field Green	UBFG	2-lb Hank	Per Pound
	Camo Winter Wheat	UBWG	2-lb Hank	Per Pound
	Camo Tan	UBTA	2-lb Hank	Per Pound
	Camo Mud Brown	UBMD	2-lb Hank	Per Pound
	Camo Timber Brown	UBTB	2-lb Hank	Per Pound
	Golden Brown	UBGB	2-lb Hank	Per Pound
	Medium Brown	UBMB	2-lb Hank	Per Pound
	Harbor Blue	UBHB	2-lb Hank	Per Pound
	Sky Blue	UBSB	2-lb Hank	Per Pound
	Red	UBRE	2-lb Hank	Per Pound
	Purple	UBPU	2-lb Hank	Per Pound
	Wine	UBWI	2-lb Hank	Per Pound
	Orange	UBOR	2-lb Hank	Per Pound
	Yellow	UBYE	2-lb Hank	Per Pound

8-oz Packages		24/Carton*		
	8-oz Natural	U8NA	8-oz Bag	Per Bag

2-oz Packages		48/Carton*		
	2-oz Natural	U2NA	2-oz Bag	Per Bag
	2-oz All Colors	U2??	2-oz Bag	Per Bag
	2-oz Vari-Color**	U2VG	2-oz Bag	Per Bag

* Carton count = 2-oz packed 48/carton and 8-oz packed 24/carton

** Vari-Color = Natural + 3 Popular Colors

Continued

Mini-Bundles - Untreated Raffia

Type	Color	ID	Package	\$/Unit
Flat	Packages	48 Per Bag		
	Natural	XU2NA	50g Bundles	Per Bndl.
	Black	XU2BL	50g Bundles	Per Bndl.
	Burgundy	XU2BU	50g Bundles	Per Bndl.
	Christmas Green	XU2CG	50g Bundles	Per Bndl.
	Emerald Green	XU2EG	50g Bundles	Per Bndl.
	Golden Brown	XU2GB	50g Bundles	Per Bndl.
	Harbor Blue	XU2HB	50g Bundles	Per Bndl.
	Hunter Green	XU2HG	50g Bundles	Per Bndl.
	Mauve	XU2MA	50g Bundles	Per Bndl.
	Orange	XU2OR	50g Bundles	Per Bndl.
	Pink	XU2PI	50g Bundles	Per Bndl.
	Purple	XU2PU	50g Bundles	Per Bndl.
	Red	XU2RE	50g Bundles	Per Bndl.
	Sage	XU2SA	50g Bundles	Per Bndl.
Yellow	XU2YE	50g Bundles	Per Bndl.	
50g = 1.75-oz				

Rabans - Raffia Cloth

Type	ID	Package	\$/Unit
Langara Rolls - 4 ft. x 165 ft.	RBN12	2 Rolls/Bale	Per Roll
Emyrne Mats - 2 ft. x 6 ft.	RBN60	20/Bale	Per Mat

Langara = coarse weave and Emyrne = fine weave
 Must order Rabans in full bales

Order Notes: Please use our ID # when placing orders.

Minimums: 25-lb of Bulk Raffia or 25 Packages Per Order

Credit: Net 30 days after credit application approval

Shipping: FOB Cleveland, OH

Pricing: Untreated & Treated raffia cannot be combined to obtain quantity prices
 Different colors can be combined to obtain desired quantity price

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Treated Raffia

Type	Color	ID	Package	\$/Unit
Extra Fancy	BULK			
	Natural	TBNA	3.5-lb Hank	Per Pound
	Black	TBBL	3.5-lb Hank	Per Pound
	Cerise	TBCE	3.5-lb Hank	Per Pound
	Emerald Green	TBEG	3.5-lb Hank	Per Pound
	Golden Brown	TBGB	3.5-lb Hank	Per Pound
	Harbor Blue	TBHB	3.5-lb Hank	Per Pound
	Hunter Green	TBHG	3.5-lb Hank	Per Pound
	Medium Brown	TBMB	3.5-lb Hank	Per Pound
	Olive Green	TBOG	3.5-lb Hank	Per Pound
	Orange	TBOR	3.5-lb Hank	Per Pound
	Purple	TBPU	3.5-lb Hank	Per Pound
	Red	TBRE	3.5-lb Hank	Per Pound
	Sky Blue	TBSB	3.5-lb Hank	Per Pound
	Seafoam Green	TBSG	3.5-lb Hank	Per Pound
Wine	TBWI	3.5-lb Hank	Per Pound	
Yellow	TBYE	3.5-lb Hank	Per Pound	

Packages	50/Carton			
12-oz	Natural	T1NA	12-oz Pkg	Per Pkg
	Black	T1BL	12-oz Pkg	Per Pkg
	Cerise	T1CE	12-oz Pkg	Per Pkg
	Emerald Green	T1EG	12-oz Pkg	Per Pkg
	Golden Brown	T1GB	12-oz Pkg	Per Pkg
	Harbor Blue	T1HB	12-oz Pkg	Per Pkg
	Hunter Green	T1HG	12-oz Pkg	Per Pkg
	Medium Brown	T1MB	12-oz Pkg	Per Pkg
	Olive Green	T1OG	12-oz Pkg	Per Pkg
	Orange	T1OR	12-oz Pkg	Per Pkg
	Purple	T1PU	12-oz Pkg	Per Pkg
	Red	T1RE	12-oz Pkg	Per Pkg
	Sky Blue	T1SB	12-oz Pkg	Per Pkg
	Seafoam Green	T1SG	12-oz Pkg	Per Pkg
	Wine	T1WI	12-oz Pkg	Per Pkg
	Yellow	T1YE	12-oz Pkg	Per Pkg
* Vari-Color	T1VG	12-oz Pkg	Per Pkg	

Packages	100/Carton			
6-oz	Natural	T6NA	6-oz Pkg	Per Pkg
	* Vari-Color	T6VG	6-oz Pkg	Per Pkg

* Vari-Color = Natural + 5 Popular Colors Quantity Price Obtained by Combining Treated Only
Treated Raffia contains a moisturizer and a flame retardant producing a soft/waxy fiber.

Order Notes: Please use our ID # when placing orders.

Minimums: 25-lb of Bulk Raffia or 25 Packages Per Order

Credit: Net 30 days after credit application approval

Shipping: FOB Cleveland, OH

**Importers of Madagascar Raffia and Raffia Products Since 1915
Including Forevergreen Display Grass, PolyPerfect Cemetery Grass & Forget-Me-Not Raffia**

Forevergreen Raffia Display Grass

Color	Size	Backing	ID	Package	\$/Unit
Green	3.25' x 6'	Poly	MFG	12/Carton	Per Mat
	3.25' x 6'	Burlap	MFGB	6/Carton	Per Mat
Natural	3.25' x 6'	Poly	MNA	6/Carton	Per Mat
	3.25' x 6'	Burlap	MNAB	6/Carton	Per Mat
Black	3.25' x 6'	Poly	MBL	6/Carton	Per Mat
Other	3.25' x 6'	Burlap	M??	6/Carton	Per Mat

Green	3.25' x 30'	Burlap	SFGC	2/Carton	Per Mat
	5' x 10'	Burlap	SFGE	2/Carton	Per Mat
	5' x 15'	Burlap	SFGF	2/Carton	Per Mat
	6.5' x 10'	Burlap	SFGG	2/Carton	Per Mat
	10' x 10'	Burlap	SFGH	1/Carton	Per Mat
	10' x 20'	Burlap	SFGJ	1/Carton	Per Mat
	12' x 12'	Burlap	SFGK	1/Carton	Per Mat
	15' x 15'	Burlap	SFGL	1/Carton	Per Mat
	20' x 20'	Burlap	SFGM	1/Carton	Per Roll
	10' x 14'	Burlap	SFGP	1/Carton	Per Mat
	Special Size	Burlap	SFG	?	Per Sq. Ft.
Natural	3.25' x 30'	Burlap	SNAC	2/Carton	Per Mat
	5' x 10'	Burlap	SNAE	2/Carton	Per Mat
	5' x 15'	Burlap	SNAF	2/Carton	Per Mat
	6.5' x 10'	Burlap	SNAG	2/Carton	Per Mat
	10' x 10'	Burlap	SNAH	1/Carton	Per Mat
	10' x 20'	Burlap	SNAJ	1/Carton	Per Mat
	12' x 12'	Burlap	SNAK	1/Carton	Per Mat
	15' x 15'	Burlap	SNAL	1/Carton	Per Mat
	20' x 20'	Burlap	SNAM	1/Carton	Per Roll
	10' x 14'	Burlap	SNAP	1/Carton	Per Mat
	Special Size	Burlap	SNA	?	Per Sq. Ft.
Other Colors	Any	Burlap	S??	?	Per Sq. Ft.

Forevergreen Spread Grass

Green	3-lb Bag	-	3FG	12/Carton	Per Bag
	5-lb Bag	-	5FG	12/Carton	Per Bag
	Bulk Cartons	-	BFG	-	Per LB
	10-lb Carton	-	BFG10	-	Per Carton
	25-lb Carton	-	BFG25	-	Per Carton
	50-lb Carton	-	BFG50	-	Per Carton

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Forevergreen Raffia Display Grass

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Sprinklings

Natural	3-lb Bag	-	3NA	12/Carton	Per Bag
	5-lb Bag	-	5NA	12/Carton	Per Bag
	Bulk Cartons	-	BNA	-	Per LB
Other	3-lb Bag	-	3??	12/Carton	Per Bag
	Bulk Cartons	-	B??	-	Per LB

Special Colors Available Upon Request:

Apple Green (AG), Red (RE), Medium Brown (MB), Black (BL) & others

All Mats & Spread Grass are FLAME & MILDEW Resistant (Flame test Certificates available)

Modsod (poly) Display Grass

Color	Size	Backing	ID	Package	\$/Unit
Green	3' x 6'	Rubber	M09G	12/Carton	Per Mat
Black	3' x 6'	Rubber	M8B6	12/Carton	Per Mat
Green	6' x < full rolls	Rubber	C09G	?	Per Sq. Ft.
	6' x 100' +/-	Rubber	R09G	Roll	Per Sq. Ft.
Black	6' x < full rolls	Rubber	C08G	?	Per Sq. Ft.
	6' x 100' +/-	Rubber	R08B	Roll	Per Sq. Ft.

12' Rolls available upon request

PolyPerfect Cemetery Grass

T-Style Set	1-P8 + 1-P6	Urethane	P9	2 Rolls	Per Unit
Mound Cover	2 - 6' x 14'	Urethane	P8	1 Rolls	Per Unit
T-Liner/Brder	2 - 6' x 8' & 2-T's	Urethane	P6	1 Rolls	Per Unit
Border	2-3'x8' & 2-3'x9'	Urethane	P3	1 Rolls	Per Unit
Mnd & Brder	1-P8 + 1-P3	Urethane	P2	2 Rolls	Per Unit
Side Piece	1 - 6' x 8'	Urethane	AS	1 Roll	Per Unit
Special	3' & 6' Widths	Urethane	P7		Per Sq. Ft.

1 - T-End = 3' x 9' with 3' x 3' drop

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